

# **Management Development: Leading from the Middle**

### A 3 Day Hands-On Workshop

This training session provides you with the skills to lead from any position in the organizational chart. It teaches you not only fundamental principles but also actionable steps you can take to achieve noticeable results. Learn the mindsets and attributes that distinguish true leaders from average managers.

This training includes contemporary insights into the significant transformations occurring within the government sector today, such as collaborative decision-making, consensus building, managing a diverse workforce across generations, and navigating changes, among others.

# **Learning Objectives:**

- Establish a clear understanding of your organization's identity, purpose, and core activities.
- Evaluate your organization's current characteristics, dynamics, and challenges to tailor your management approach.
- Prioritize organizational goals effectively and communicate these priorities to your team.
- Implement strategies with your team that foster optimal results and reflect high standards.
- Navigate and implement change effectively, particularly changes initiated from leadership positions.
- Develop and refine your personal leadership strengths through a tailored Personal Development Blueprint crafted during the workshop.

#### **Key Learning Outcomes:**

- Assess and shape your organization's culture towards positive outcomes.
- Enhance trust, expand your influence, and build competent teams within the government sector.
- Identify and develop the essential skills and traits your organization needs to excel.
- Evaluate team engagement and effectiveness, and implement strategies to boost motivation and performance.
- Learn to resolve conflicts constructively and maintain a positive work environment.
- Master collaborative problem-solving techniques specific to government settings.
- Create actionable steps to realize your organizational vision.

This workshop equips you with the knowledge to not only envision but also enact significant and beneficial changes within your team and organization, setting the stage for sustained success and leadership excellence.

# **Key Information**

## **CONTACT**

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#### **NAICS**

**611430:** Professional & Management

**Development Training** 

**541611:** Administrative Management & General Management Consulting Services

**541612:** Human Resources

**Consulting Services** 

#### **CERTIFICATIONS**

**Veteran-Owned Small Business** 

**VISION STATEMENT**: To provide solutions to organizations that drive profitability, remove constraints and lead personal transformations that drive sustainable productivity.

**MISSION STATEMENT**: To be an organization where every member of the team is a living example of the material we are teaching.