



Key Information

Entrepreneurship for Government Organizations

A 2 or 3 Day Virtual or In-Person Workshop

Entrepreneurship can thrive within government agencies and is poised to shape the future. This essential component is vital for securing funding in today's competitive economic setting. Our workshop offers practical strategies and a comprehensive plan to foster innovation and entrepreneurship effectively, regardless of your role within your organization.

Learning Objectives:

- Adapt swiftly to the ever-evolving landscape of government operations.
- Acquire the necessary competencies to support and lead organizations adapting to updated governmental guidelines.
- Initiate a culture of agility, innovation, and dynamism within large organizational structures.
- Remain at the forefront of cutting-edge governmental innovation.
- Transform your agency into a beacon of innovation and effectiveness.
- Introduce and integrate new ideas seamlessly into your organization.
- Guarantee that your organization's value and critical role are acknowledged during budget assessments.

Topics Covered in this Workshop:

- The influence of personality types on team dynamics.
- Eliminating counterproductive communication practices through a language review.
- Identifying and addressing the roots of communication failures.
- Navigating irrational behaviors in competent individuals—returning to rational operations.
- Strategies for increasing personal involvement and effectiveness.
- Transforming challenging dialogues into productive outcomes.
- Situational factors that contribute to behavioral issues.
- Crafting mutually beneficial resolutions.

CONTACT

John B. Ramstead, CPLC, ACC
President

Office (720) 441-3520

jramstead@beyondinfluence.com

10455 Meadowleaf Way
Highlands Ranch, CO 80126

WEBSITE

<http://BeyondInfluence.com/training/afpc>

DUNS NUMBER

959893020

CAGE NUMBER

7Q2L2

NAICS

611430: Professional &
Management

Development Training

541611: Administrative
Management & General
Management Consulting Services

541612: Human Resources
Consulting Services

CERTIFICATIONS

Veteran-Owned Small Business

VISION STATEMENT: To provide solutions to organizations that drive profitability, remove constraints and lead personal transformations that drive sustainable productivity.

MISSION STATEMENT: To be an organization where every member of the team is a living example of the material we are teaching.



Beyond Influence™

Entrepreneurship for Government Organizations

Topics Covered in this Workshop - Continued:

- Entrepreneurial potential within the governmental context.
- Identifying and leveraging your agency's inherent entrepreneurial strengths.
- Benchmarking your agency's entrepreneurial capabilities against top-performing businesses.
- Understanding and managing risk with insight and discernment.
- Evaluating risk factors and implementing risk assessment measures.
- Strategies for risk reduction and smart risk-taking.
- Techniques for problem-solving and decision-making with confidence.
- Implementing changes effectively and efficiently.
- Mitigating resistance and persuading others to embrace new perspectives.
- Clarifying roles and responsibilities for fostering innovation.
- Promoting a mindset conducive to innovative thinking among individuals and teams.
- Encouraging alternative and strategic thinking approaches.
- Cultivating a leadership style that attracts and retains motivated team members.
- Developing a concrete Action Plan for entrepreneurial initiatives.

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