

# **Leader As Coach**

A 3 or 4 Day Interactive Workshop for Government Leaders

The primary role of a leader is to enhance organizational efficiency and performance, utilizing fewer resources. Leaders must possess the necessary skills to both encourage professional growth and support staff during periods of transformation. Effective coaching and mentoring enable leaders to establish themselves as result-driven professionals who instill confidence and nurture staff development.

This workshop on Coaching and Mentoring is practical, relevant, and specifically designed for government leadership. Participants will discuss leadership challenges and share solutions that are unique to government entities. The facilitator leads the program with engaging lectures, small group activities, case studies, and direct application of established strategies to foster the growth of government employees.

By the end of this workshop, participants will be equipped to employ coaching and mentoring techniques to cultivate a responsive, skilled, creative, and adaptable group of government professionals who:

- Enhance their area of expertise
- Feel motivated to fulfill the mission
- Advocate for the leader's vision and values
- Set an example as trustworthy and influential role models, achieving superior group outcomes
- The materials provided during this workshop serve as a valuable reference for achieving immediate results.
- Additional tools and resources are also provided to effectively prepare for future coaching and mentoring engagements.

# **Key Information**

## **CONTACT**

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#### **WEBSITE**

http://BeyondInfluence.com/training/afpc

#### **DUNS NUMBER**

959893020

## **CAGE NUMBER**

7Q2L2

## **NAICS**

**611430:** Professional & Management

Development Training **541611:** Administrative

Management & General Management Consulting Services

**541612:** Human Resources Consulting Services

# **CERTIFICATIONS**

**Veteran-Owned Small Business** 

#### **VISION STATEMENT**: To

provide solutions to organizations that drive profitability, remove constraints and lead personal transformations that drive sustainable productivity.

**MISSION STATEMENT**: To be an organization where every member of the team is a living example of the material we are teaching.



Your seasoned instructor not only supports each participant in establishing goals for professional enhancement and advancement but also imparts essential techniques drawn from extensive leadership experience in coaching and mentoring.

## **Course Content Includes:**

- Evaluation and application of fundamental coaching and mentoring tools
- Development of a tailored Coaching and Mentoring Leadership Philosophy
- Insightful feedback regarding your coaching and mentoring approach
- Key strategies for advancing employees' performance levels and guiding their career progression
- Enhancement of employees' inherent strengths to ensure mission achievement
- Addressing and appreciating diversity within the team
- Utilization of comprehensive 360 Degree Survey evaluations
- Mastery of effective coaching and mentoring session structures
- Recognition and adaptation to various learning styles to optimize coaching outcomes
- Creation of a straightforward, actionable plan for your coaching or mentoring trajectory
- Development of a Mission-Focused Leadership Model for Coaching and Mentoring
- Establishment of clear Coaching and Mentoring objectives for leaders
- Formulation of a powerful leadership team through strategic coaching and mentoring
- Integration of personal influence, respect, and effectiveness in the coaching and development process
- Implementation of organizational changes through proficient coaching and mentoring
- Empowerment to guide and influence your colleagues effectively

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