



Beyond Influence™

CREATING A CULTURE OF PERFORMANCE AND ACCOUNTABILITY IN A GOVERNMENT WORK ENVIRONMENT

A 2 or 3 day, Hands-On Workshop for Government Managers and Supervisors

Transform into a resolute leader by mastering effective skills that refine your current approach to management, engagement of employees, and supervision of productivity and performance. This workshop diverges from conventional management techniques by equipping government supervisors and managers with sophisticated tools needed to excel in a government work setting.

Participants will engage in class interactions and group activities, learning the significance of fostering a culture that strives for excellence and productivity. You'll discover robust methods for mentoring, coaching, and unlocking the potential of individuals and the organization. You'll gain insight into influencing strategies, tackling performance challenges, and enhancing accountability. The workshop includes practical exercises that allow participants to develop and implement strategies for a high-performance culture during the training.

This training is uniquely designed to tackle real-life challenges and offers actionable insights that are feasible even in complex work dynamics.

Topics covered in this workshop include—

- Establishing a Conducive Environment for Success - Understand the elements that create a successful work atmosphere.
- Employee Motivation - Learn what drives employees to perform at their best.
- Optimal Team and Individual Performance - Identify the traits of high performers versus average employees.
- Differentiating Work from Productivity - Clarify the distinction between mere activity and genuine productivity.
- Personality Strengths - Recognize and utilize the diverse personality types within your team.
- Performance Objective Planning - Set and manage realistic and effective performance goals.
- Performance Management Tools - Explore tools and techniques for tracking and reporting performance.
- Mentorship and Coaching Strategies - Develop effective mentorship programs and personal development plans.
- Addressing Performance Issues - Learn to handle performance problems and non-compliance effectively.
- Influential Communication - Enhance your ability to communicate decisively and influence outcomes.

Key Information

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WEBSITE

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DUNS NUMBER

959893020

CAGE NUMBER

7Q2L2

NAICS

611430: Professional & Management

Development Training

541611: Administrative Management & General Management Consulting Services

541612: Human Resources Consulting Services

CERTIFICATIONS

Veteran-Owned Small Business

VISION STATEMENT: To provide solutions to organizations that drive profitability, remove constraints and lead personal transformations that drive sustainable productivity.

MISSION STATEMENT: To be an organization where every member of the team is a living example of the material we are teaching.